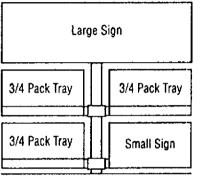
APD - ADJUSTABLE POLE DISPLAY ORDER FORM

Requested by: GNK	Emp. # 43228
Date: 7 121 197	
Check and complete only one ship to	
SIS Account No. SEE A	TACHMENT
Division No	
☐ Territory No	(Sales Rep Warehouse)
☐ Employee No	(Your Horne)
Future Delivery Date://	DD

Weekly Carton Volume: 2:50 Special Instructions: HOLA Fo	A INS	TALLATION REPRESENTATION
Ship to Name:		
Address (No P.O. Box):		
City:		
Attn:	·	
Telephone No. For Contact: ()		
Enter Employee Number: 43778 (If order memo is to go to Sales Rep. Home)	; 	· · · · · · · · · · · · · · · · · · ·

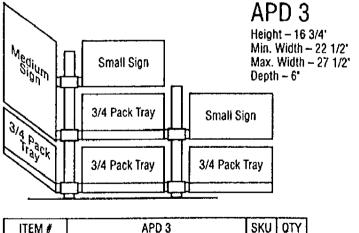
PLEASE ENTER QUANTITIES NEEDED IN APPROPRIATE SPACES BELOW.



Height 16°
Min. Width - 19 1/4
Max. Width 21 5/8
Depth – 6"

APD 1

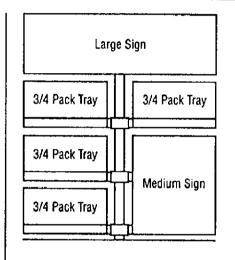
ITEM #	APD 1	SKU	ΩТΥ
#526724	APD 1 - Illuminated	1	
#526730	APD 1 - Non-Illuminated	1	



ITEM #	APD 3	SKU	QTY
#526745	APD 3 - Illuminated	1	
#526751	APD 3 — Non-Illuminated	1	

APD OPTIONS

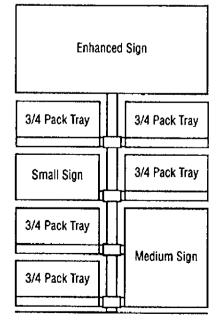
ITEM #	APD OPTIONS	SKU	QTY
#526781	APD NSS Security Shield - 4 wide	1	
#526784	APD NSS Security Shield - 3 wide	1	
#527234	APD Medium Sign Catalog Holder	1	
# 527240	APD Tray Catalog Holder	1	



APD 2

Height - 23° Min. Width - 19 1/4° Max. Width - 21 5/8° Depth - 6°

ITEM#	APD 2	SKU	QTY
#526733	APD 2 - Illuminated	1	
#526742	APD 2 - Non-Illuminated	1	



APD 4

Height - 31 3/8' Min. Width - 19 1/4' Max. Width - 21 5/8' Depth - 6'

51 7605

ITEM #	APD 4	SKU	QTY
# 526754	APD 4 - Illuminated	1	i
# 526760	APD 4 - Non-Illuminated	1	

TERR RTE ACCT CC NAME							WEEK	T.Y CAT	CARTON VOLUMES					
	TERR	RTE	ACCT	CC	NAME		ADDRESS	CITY	ST	IND	RJR	AIMIN	AIMRJ	
	122226	146	87885	A12	HESS MART	#30242 1	ROUTE 46 EAST	LODI	NJ	419	34	401		==
	122321	211	599358	A12	HESS MART HESS MART 122321 -	#32362 #32449 2	ROUTE 58 6305 ROUTE 25A	RIVERHEAD WADING RIVER	NY NY	231 280	40 40	210 260	40 47	
	122322 122322	530 552	88802 114035	A24 A24	C-STORE #: HESS MART HESS MART 122322 -	#32499 #32325	3203 ROUTE 112, E/S 1801 N OCEAN AVE RTE 25A & MILLER RD.	MEDFORD FARMINGVILLE MILLER PLACE	NY NY NY	100 236 374	10 29 39	230 360	29 39	
					HESS MART 133022 -	#30300 1	303 MEMORIAL PKY	PHILLIPSBURG	NJ	282	48	276	47	
					HESS MART 133025 -	#30314 1	66 ROUTE 46 EAST	MOUNTAIN LAKES	NJ	361	57	350	64	
	133221 ACCTS.	393 IN 7	126921 ERRITO	A12 RY	HESS MART 133221 -	#38306 1	2245 LEHIGH ST	ALLENTOWN	PA	434	87	426	104	
	133226 ACCTS.	000 IN 1	126934 ERRITO	A24 RY	HESS MART 133226 -	#38352 1	308 N 3RD ST	COOPERSBURG	PA	347	75	348	78	
	162224 ACCTS.	118 IN 1	777571 ERRITO	A12 RY :	HESS MART 162224 -	#38280 1	429 W MAIN ST	BLOOMSBURG	PA	310	70	297	65	
	162225 ACCTS.	821 IN T	269771 ERRITO	A24 RY :	HESS MART 162225 -	#32452 1	140 SENECA ST	HORNELL	NY	363	80	349	121	
	162226	241	251064	A24	HESS MART HESS MART 62226 -	#32345 #32431 2	1245 FRONT ST 61 GLENWOOD AVE	BINGHAMTON BINGHAMTON	NY NY	317 506	65 123	300 498	61 128	
					HESS MART 62228 -		345 CORNING RD	ELMIRA	NY	245	37	239	40	
	162230	411	632788	A12	HESS MART HESS MART .62230 -	#32214	6020 S SALINA ST 420 HIAWATHA BLVD W	SYRACUSE SYRACUSE	NY NY	207 286	42 31	202 264	49 63	
	162231 162231	213 457	251305 171332	A24 A12	HESS MART HESS MART HESS MART 62231 -	#32435	106 PORT WATSON ST 2680 MAIN ST 4075 WEST RD	WHITNEY POINT	NY NY NY	316 359 196	4 7	308 342 192	89 83 5 5	
					HESS MART 62233 -		ROUTE 12, NORTH	NORWICH	NY	666		657	178	
	162237 ACCTS.	212 IN T	172981 ERRITO	A24 RY 1	HESS MART 62237 -	#32460 1	W. TAFT & HENRY CLAY	LIVERPOOL	NY	367	71	350	80	

9091 19819

BY TERRITORY ROUTE ACCT													
	TERR RTE					· · · · · · · · · · · · · · · · · · ·	CITY		IND	RJR	TON VO	AIMRJ	
	162238 242 162238 251 162238 441 ACCTS. IN	547628 31298 712610	A24 A24 A24	HESS MART HESS MART HESS MART	#32453 #32208 #32443	7916 BREWERTON RD 711 S MAIN ST 5895 STATE ROUTE 31	CLAY NORTH SYRACUSE CICERO	NY NY NY	522 283 245	112 54 57	497 273 243	120 .65 .57	==
	162320 122 162320 152 ACCTS. IN	130637	A24	HESS MART		MAIN STREET MAIN ST	S GLENS FALLS GLENS FALLS	NY NY	252 194		242 179	29 37	
	162321 112 162321 112 162321 212 ACCTS. IN	696054 432429	A24 A24	HESS MART HESS MART	#32403	1583 ROUTE 9 1698 ROUTE 9 3006 ROUTE 50	CLIFTON PARK CLIFTON PARK SARATOGA SPRING	NY NY NY	216 234 232	32 36 34	202 234 225	28 36 46	
	162322 142 ACCTS. IN	130584 TERRITOR	A24 Y 1	HESS MART .62322 -	#32228 1	ROUTE 30 & PERTH RD	AMSTERDAM	NY	152		151	31	
	162324 122 ACCTS. IN				#32334	156 WOLF RD	ALBANY	NY	164	35	157	30	
	162325 231 ACCTS. IN				#32201	ROUTE 9 & 20	RENSSELAER	NY	202	37	194	20	
	162326 133 ACCTS. IN 3				#32420 1	1825 COLUMBIA TPKE	EAST SCHODACK	NY	301	70	341	51	
	162327 125 ACCTS. IN 1					841 ULSTER AVE	KINGSTON	NY	274	36	262	53	
	162329 242 ACCTS. IN 3					ROUTE 52 &	CARMEL	NY	497	45	480	46	
	162620 813 162620 825 162620 849 ACCTS. IN T	288985 734170 7	A24 A24	HESS MART HESS MART	#32357 #32347 #32442 3	2180 PENFIELD RD 7409 PITTS PALMY RD RT. 104 & SLOCUM ROAD	PENFIELD FAIRPORT ONTARIO	NY NY NY	432 217 316	25 67 79	400 204 299	106 73 94	
	162621 814 162621 816 162621 823 ACCTS. IN 7	86248 7 764187 7	A24 A24	HESS MART HESS MART	#32340 #32319 #32456 3	S. WINTON & TOWNLINE 222 JEFFERSON RD 459 SPENCERPORT RD	ROCHESTER ROCHESTER ROCHESTER	NY NY NY	390 349 542	102 86 125	393 349 515	106 90 115	
	162624 817 162624 823 162624 912 ACCTS. IN T	764154 2 965735 2	A24 A24	HESS MART HESS MART	#32444 #32451 #32370 3	1429 STATE ROUTE 332 162 LAKE ROAD 4700 W HENRIETTA RD	FARMINGTON CANANDAIGUA HENRIETTA	NY NY NY	368 486 316	97 146 55	350 468 298	107 162 74	
	162630 937 162630 946 162630 953 ACCTS. IN 1	764295 2 597718 2	A24 A24	HESS MART HESS MART	#32448	204 MAIN STREET 933 RIDGE RD W 3860 RIDGE RD W	BATAVIA ROCHESTER ROCHESTER	NY NY NY	316 467 322	32 76 53	299 449 309	64 108 70	

L09L IS8IS

MASTER ACCOUNT LIST BY TERRITORY ROUTE ACCT

	A GIOON INCIDAGI IC	ul i					
TERR RTE ACCT CC NAME ====================================	ADDRESS	CITY	ST	WEEK IND	LY CAR RJR	TON VO	LUMES '
173822 000 143288 A24 HESS MART #38353 ACCTS. IN TERRITORY 173822 - 1	3619 LINCOLN HWY	THORNDALE	PA	369	101	358	97
173827 205 963772 A24 HESS MART #38295 173827 224 93674 A24 HESS MART #38245 ACCTS. IN TERRITORY 173827 - 2				318 372	63 66	310 356	79 67
	853 SAINT ANDREWS BL 4625 RIVERS AVE 1827 ASHLEY RIVER RD 2245 SAVANNAH HWY 5777 DORCHESTER RD			212 252 151 275 317	70 63 46 91 123	251 151 258	71 88 44 81 109
213324 050 453646 A12 HESS MART #40383 213324 197 352721 A12 HESS MART #40373 213324 240 504729 A12 HESS MART #40257 213324 372 758530 A12 HESS MART #40258 213324 415 386503 A12 HESS MART #40377 213324 430 408496 A12 HESS MART #40378 213324 523 311227 A12 HESS MART #40371 213324 540 296109 A12 HESS MART #40372 ACCTS. IN TERRITORY 213324 - 8	1683 HIGHWAY 17 N DORCHESTER & HAWKINS 4010 ASHLEY PHOSPHAT 8740 RIVERS AVE 3298 LADSON RD 4306 LADSON RD 1401 TROLLEY RD 1518 N MAIN ST	MOUNT PLEASANT N CHARLESTON CHARLESTON CHARLESTON LADSON LADSON SUMMERVILLE SUMMERVILLE	\$C \$C \$C \$C \$C \$C \$C	231 128 403 184 339 207 192 294	77 42 112 57 93 63 41 78	71 394 176 354 199 197	64 21 107 54 105 55 66 95
213720 066 81579 A12 HESS MART #40246 213720 105 405821 A12 HESS MART #40227 ACCTS. IN TERRITORY 213720 - 2	2539 W WHITNER ST 3002 N MAIN ST	ANDERSON ANDERSON	SC SC	208 143	57 44	194 137	59 43
213721 042 381330 A24 HESS MART #40380 ACCTS. IN TERRITORY 213721 - 1	1201 WOODRUFF RD	GREENVILLE	sc	244		230	71
ACCTS. IN TERRITORY 213723 - 1			sc	201		205	68
213724 046 561195 A12 HESS MART #40247 213724 182 460234 A12 HESS MART #40376 213724 232 349750 A12 HESS MART #40374 ACCTS. IN TERRITORY 213724 - 3	3514 MAIN ST 271 HARBISON BLVD 637 SAINT ANDREWS RD	COLUMBIA COLUMBIA COLUMBIA	SC SC SC	251 162 113		247 160 105	73 45 27
213725 605 367350 C12 HESS MART #40379 ACCTS. IN TERRITORY 213725 - 1	2401 REIDVILLE RD	SPARTANBURG	sc	109	30	113	36
213726 074 92423 A12 HESS MART #40244 ACCTS. IN TERRITORY 213726 - 1	599 COLLEGE AVE	CLEMSON	sc	234		230	68
213743 260 324275 A12 HESS MART #40261 213743 600 456419 A12 HESS MART #40382 ACCTS. IN TERRITORY 213743 - 2	10148 TWO NOTCH RD 7527 GARNERS FERRY R	COLUMBIA COLUMBIA	SC SC	343 157		333 158	114 46
222824 320 394543 A12 HESS MART #10373	646 INDIAN TRAIL RD NW	LILBURN	GA	248	57	254	66

809L T58TS

BY TERRITORY ROUTE ACCT							
TERR RTE ACCT CC NAME	ADDRESS	CITY	ST	WEEK IND	LY CAF RJR	TON VO	LUMES AIMRJ NP
222824 326 346727 A12 HESS MART #10371 ACCTS. IN TERRITORY 222824 - 2	2690 HIGHWAY 78 W	SNELLVILLE	GA	109		102	33
222825 051 70062 A12 HESS MART #10233 ACCTS. IN TERRITORY 222825 - 1	5248 MEMORIAL DR	STONE MOUNTAIN	GA	218	52	212	52
222826 000 133668 A12 HESS MART #10253 ACCTS. IN TERRITORY 222826 - 1	4910 RIVERDALE RD	COLLEGE PARK	GA	280		273	63
222827 000 618827 N99 HESS MART #10225 222827 111 618837 A12 HESS MART #10227 222827 620 618826 A12 HESS MART #10237 ACCTS. IN TERRITORY 222827 - 3	1801 WALTON WAY 2700 PEACH ORCHARD R 3234 WRIGHTSBORO RD	AUGUSTA AUGUSTA AUGUSTA	GA GA GA	268 287 253	46 68 69	256	85 68 72
222830 900 378416 A12 HESS MART #10372 ACCTS. IN TERRITORY 222830 - 1	400 W PIKE ST	LAWRENCEVILLE	GA	135	23	135	36
223229 251 409464 C12 HESS MART #10374 ACCTS. IN TERRITORY 223229 - 1	4455 WADE GREEN RD	KENNESAW	GA	176	32	177	33
223324 202 791207 A12 HESS MART #10370 ACCTS. IN TERRITORY 223324 - 1	115 HIGHWAY 138 E		GA	234	50	228	56
223326 000 133567 A12 HESS MART #10243 223326 000 133741 A12 HESS MART #10219 223326 201 31565 A12 HESS MART #10251 223326 207 348460 A12 HESS MART #10255 ACCTS. IN TERRITORY 223326 - 4	5991 OLD DIXIE HWY 4192 JONESBORO RD 6331 S MAIN ST 6720 MOUNT ZION BLVD	FOREST PARK FOREST PARK MORROW MORROW	GA GA GA	346 286 291 282			106 70 74 68
232620 241 639799 A12 HESS MART #09269 ACCTS. IN TERRITORY 232620 - 1	3225 34TH ST N	SAINT PETERSBUR	FL	310	102	304	102
232622 101 371903 A12 HESS MART #09358 232622 180 421900 A12 HESS MART #09357 232622 285 408138 A24 HESS MART #09356 ACCTS. IN TERRITORY 232622 - 3	4 INDIAN ROCKS RD N 13987 WALSINGHAM RD 11708 SEMINOLE BLVD	LARGO LARGO LARGO	FL FL FL	197 200 376	49	195 203 380	58 64 1 2 2
232623 148 371905 A12 HESS MART #09359 232623 219 340021 A12 HESS MART #09382 ACCTS. IN TERRITORY 232623 - 2	6245 US HIGHWAY 19 8310 W WATERS AVE	NEW PORT RICHEY TAMPA	FL FL	421 266	125 102	419 262	129 102
232624 344 100087 A12 HESS MART #09288 ACCTS. IN TERRITORY 232624 - 1	10001 N FLORIDA AVE	TAMPA	FL	295	152	284	148
232627 245 335021 A12 HESS MART 09378 ACCTS. IN TERRITORY 232627 - 1	7046 RIDGE RD	PORT RICHEY	FL	653	161	653	165
232823 370 396726 A12 HESS MART #09386 232823 485 524962 A12 HESS MART #09265 232823 625 437901 A24 HESS MART #09389 ACCTS. IN TERRITORY 232823 - 3	4696 OKEECHOBEE RD 3045 S 4TH ST 10453 S FEDERAL HWY	FORT PIERCE FORT PIERCE PORT SAINT LUCI	FL FL FL	235 522 262	52 103 61	225 509 262	56 126 73

609L IS8IS

233027 025 411309 A12 HESS MART #09350 6201 N.DIXIE HWY FORT LAUDERDALE FL 164

233220 322 445041 A12 HESS MART #09363 4171 TAMIAMI TRL E NAPLES FL 189

233221 154 604786 A12 HESS MART #09344 2208 CLEVELAND AVE FORT MYERS FL 269 93 275 233221 213 639830 A12 HESS MART #09340 3566 FOWLER ST FORT MYERS FL 276 70 279 233221 245 575738 A12 HESS MART #09324 11150 S CLEVELAND AV FORT MYERS FL 165 42 156 233221 317 734048 A12 HESS MART 09331 15150 S. CLEVELAND AVE FORT MYERS FL 264 64 264 233221 335 86095 A12 HESS MART #09334 12690 MCGREGOR BLVD FORT MYERS FL 264 64 264 233221 337 506581 A12 HESS MART #09333 15260 MCGREGOR BLVD FORT MYERS FL 318 68 340

233223 147 605665 A12 HESS MART #09365 1470 TAMIAMI TRL PT CHARLOTTE FL 417 88 412 233223 342 731163 A12 HESS MART #09364 14807 TAMIAMI TRL NORTH PORT FL 452 125 481

233227 010 331915 A12 HESS MART #09251 3117 S FLORIDA AVE LAKELAND FL 196 63 206 233227 010 386643 A12 HESS MART #09380 6801 S FLORIDA AVE LAKELAND FL 182 54 182

233226 223 779696 A12 HESS MART #09223 590 US HIGHWAY 27 N AVON PARK FL 234

52 76

39

44

93 70

99

69 51

125 481 145

71 215

38 163

43 188

21821 7610

ACCTS. IN TERRITORY 233025 - 2

ACCTS. IN TERRITORY 233027 - 1

ACCTS. IN TERRITORY 233220 - 1

ACCTS. IN TERRITORY 233221 - 6

ACCTS. IN TERRITORY 233222 - 6

ACCTS. IN TERRITORY 233223 - 2

ACCTS. IN TERRITORY 233226 - 1

ACCTS. IN TERRITORY 233227 - 2

MASTER	ACCOUNT	LIST
BY TERRI	TORY POIT	TE ACCT

				WEEKLY CARTON VOLUMES .				
TERR RIE ACCT CC NAME	ADDRESS	CITY	ST	IND	RJR	AIMIN	AIMRJ NP	
233523 000 83652 A24 HESS MART #09272 ACCTS. IN TERRITORY 233523 - 1	1404 CITRUS BLVD	LEESBURG	FL	284	78	273	97	
233526 140 377257 A24 HESS MART #09379 ACCTS. IN TERRITORY 233526 - 1	3271 N HWY 17-92	WINTER SPRINGS	FL	276	80	266	74	
233527 095 308576 A24 HESS MART #09271 ACCTS. IN TERRITORY 233527 - 1	1537 RIDGEWOOD AVE	HOLLY HILL	FL	646	197	630	196	
233528 000 756875 Al2 HESS MART 9361 ACCTS. IN TERRITORY 233528 - 1	2675 VOLUSIA AVE	DAYTONA BEACH	FL	350				
233529 155 410872 A24 HESS MART #09387 ACCTS. IN TERRITORY 233529 - 1	2605 N WICKHAM RD	MELBOURNE	FL	260	74	255	81	
233530 440 366023 A12 HESS MART #09384 ACCTS. IN TERRITORY 233530 - 1	3095 N COURTENAY PKY	MERRITT ISLAND	FL	222	74	261	74	
233535 999 761661 N99 HESS MART 09396 ACCTS. IN TERRITORY 233535 - 1	12253 S ORANGE BLOSSOM TRL	ORLANDO	FL	350				
233724 030 404892 A24 HESS MART #09373 233724 200 534637 A24 HESS MART #09311 233724 412 173627 A24 HESS MART #09314 ACCTS. IN TERRITORY 233724 - 3	8346 NORMANDY BLVD 6010 103RD ST 4590 SAN JUAN AVE	JACKSONVILLE JACKSONVILLE JACKSONVILLE	FL FL FL	425 321 367	136 134 119	426 321 360	144 127 119	
233725 085 675519 A24 HESS MART #09391 233725 175 436208 A24 HESS MART #09388 233725 325 45371 A24 HESS MART #09306 233725 590 226216 A24 HESS MART #09372 233725 655 305561 A24 HESS MART #09375 ACCTS. IN TERRITORY 233725 - 5	10141 SAN JOSE BLVD 5405 BEACH BLVD 5843 UNIVERSITY BLVD 466 BLANDING BLVD 609 BLANDING BLVD	JACKSONVILLE JACKSONVILLE JACKSONVILLE ORANGE PARK ORANGE PARK	FL FL FL FL	250 316 263 215 238	68 64 84 80 76	307 282	75 88 102 78 74	
233726 181 310508 A12 HESS MART #09381 ACCTS. IN TERRITORY 233726 - 1	1346 PARK AVE	ORANGE PARK	FL	256	69	253	80	
233727 184 380910 A24 HESS MART #09374 233727 214 270178 A12 HESS MART #09377 ACCTS. IN TERRITORY 233727 - 2	14190 BEACH BLVD 2301 MAYPORT RD	JACKSONVILLE ATLANTIC BEACH	FL FL	469 264	124 83	465 262	142 92	
233728 135 679248 A24 HESS MART #09393 233728 350 416556 A12 HESS MART #09383 233728 480 426073 A12 HESS MART #09385 ACCTS. IN TERRITORY 233728 - 3	10405 BEACH BLVD 7103 MERRILL RD 9370 ATLANTIC BLVD	JACKSONVILLE JACKSONVILLE JACKSONVILLE	FL FL FL	432 247 191	74 64 42	-	142 78 46	
233730 720 49949 A12 HESS MART #09316 ACCTS. IN TERRITORY 233730 - 1	1052 DUNN AVE	JACKSONVILLE	FL	155	48	149	50	